

Account Manager Management



Amsterdam Warriors is the omni association in Amsterdam Southeast. The mission of this omni-association is to offer a springboard to the talent in Southeast. The district is growing enormously and with the increasing demand for sports and recreation it is important that there is a good offer. The Amsterdam Warriors is an example of a dynamic, community-focused omni-association that responds to the needs of the residents. This is in line with one of the core tasks of the municipality of Amsterdam: contributing to the full participation of as many Amsterdam locals as possible in social and societal terms. Sports at a good sports club is one of the ways.

For that reason, the Municipality of Amsterdam and the Amsterdam Warriors have joined forces and are looking for a paid employee ('a professional in the sport'). This paid employee must help the club to become stronger in the immediate vicinity and to realize the joint ambitions. The paid worker does not replace the volunteers, but it helps them to do their work even better. With this we invest in a high-quality and socially involved omni-association.

For Amsterdam Warriors we are therefore looking for enthusiastic:

Account manager Amsterdam Warriors (16 hours a week).

What are you going to do?

In line with the course and ambitions of Amsterdam Warriors, you work on the following goals:

Execute, monitor, and monitor the first two years of the policy plan. Think of improving the visibility in the neighborhood and at the schools. To profile all our sports as well as possible. And, for example, support in drawing up a financial plan.

Recruiting and managing the management team. - Monitoring and setting up an unambiguous working method and culture.

Working on a vital omni-association where everyone is welcome and connection, sports fun, development, and respect are central. This also includes promoting and maintaining membership growth.

What could your day look like?

The association manager has a lot of freedom in the interpretation of his work. The most important thing is the result you get. Your hours can vary a lot. Considering that a lot of after-school (from 15:00) or weekends (competitions and tournament) takes place within the club life. However, see below a layout of a weekday.

10:00: Start with your first meeting with a teacher from a school. In this meeting you plan the upcoming introductory lessons. You match these lessons with the available trainers.

12:00: After your lunch you go through the mailbox for half an hour.

13:00: Prepare your presentation for trainers.

15:00: Review one of your trainers' lessons

16:00: End the afternoon with a meeting with one of the partners to discuss one of your proposals for the holidays.

17:00: Review your work and look ahead to the possibilities for the rest of the week.

In addition, you develop initiatives that are also of value to other Amsterdam sports landscape; you thereby contribute to strengthening the landscape in Amsterdam. Think of organizing tournaments, clinics (for coaches and players).

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Management



In the first period you will work on a plan for these ambitions, of course in close cooperation with the board of Amsterdam Warriors. The plan (What are we going to work on? What do we want to achieve concretely? How are we going to do that? How do we know whether the goals have been achieved?) is converted by you into concrete actions.

What do we expect from you?

Knowledge

You are familiar with association life and know the most important challenges, opportunities, and pitfalls for managing an association.
You are familiar with the difference between the formal and informal organization of a sports club and know how to deal with it.
It is an advantage if you are familiar with the sports promotion policy of the municipality and the social parties involved.

Skills

- You have excellent communication skills, both verbally and in writing.
- You can actively listen and ask questions.
- You can represent the organization.
- You are initiative-taking and flexible, and you can work independently (within agreed frameworks)
- You can make good contact with all layers in the organization and environment.

Attitude

- You are ambitious, positive, enthusiastic, and driven. You can work independently and at the same time know your role within the team.
- You have an open mind-set and can manage feedback well.
- Look and an idea about the possibilities of, and a warm heart for, basketball, football and baseball sports are of course a big plus.

Occupational requirements

Can you do your job well. Both independently and in collaboration with an association.

Flexible working hours.

Experience in the association world.

Feeling/bonding with Amsterdam South-East.

We offer

An exciting, varied job in a sporty and social environment. This is initially an agreement for a period of 12 months (mid-2024), after which an evaluation will take place and a decision will be made about a follow-up.

16 hours a week.

Scale nine of the Collective Labor Agreement for Sports Associations (definitive scale based on education and work experience).

The operational management is done by the board of Amsterdam Warriors.

Remuneration takes place via Sportkader Nederland, part of Teams Sportservice Nederland. A freelance agreement is one of the possibilities.

Apply?

Send us your motivation and CV no later than 1 October via info@amsterdamwarriors.com

Questions about the vacancy or procedure? Info@amsterdamwarriors.com

Acquisition in response to this vacancy is not appreciated.